

RETAIL PALLET PRICING

	First Order			Subsequent Orders		
	1/2 Pallet (65 cases) 1560 cans	Full Pallet (130 cases) 3120 cans	10 Pallet (1300 Cases) 31200 cans	1/2 Pallet (65 cases) 1560 cans	Full Pallet (130 cases) 3120 cans	10 Pallet (1300 Cases) 31200 cans
Revenue						
Bulk Pack Price	\$3,354.00	\$6,240.00	\$54,600.00	\$3,354.00	\$6,240.00	\$54,600.00
QV	1340	2180	14820	2000	3400	25420
CV	1340	2180	14820	2000	3400	25420
Final Price to Member	\$3,354.00	\$6,240.00	\$54,600.00	\$3,354.00	\$6,240.00	\$54,600.00
Bonus	\$			\$		
Fast Start Bonus	\$330.00	\$610.00	\$5,300.00	n/a	n/a	n/a
Consistency (5%)	n/a	n/a	n/a	\$165.00	\$305.00	\$2,688.00

	1/2 Pallet	Full Pallet	10 Pallet
Member Cost Per Can	\$2.15	\$2.00	\$1.75

VERVE! ONLY BUILDER PACKS

	US Launch		
	Basic Builder Package (96 Cans)	Silver Builder Package (192 Cans)	Ultimate Builder Package (384 Cans)
Revenue			
Team Member Price	\$250.00	\$480.00	\$920.00
QV	80/200	110/350	250/750
CV	80/200	110/350	250/750
Posted Price	\$250.00	\$480.00	\$920.00
Shipping -paid by member on top of order	\$40.00	\$70.00	\$110.00
Final Price to Member	\$290.00	\$550.00	\$1,030.00
Bonus	\$		\$
Fast Start Bonus	\$60.00	\$120.00	\$250.00
Member Cost per Can	\$2.60	\$2.50	\$2.40