

Home Meeting Agenda

1. Schedule Speaker
2. Have Products on hand (chilled)
3. Have Tools
 - a. Reinvent Your Life DVD
 - b. Verve Scene
 - c. Fast Start Manual
4. TV/DVD Player (tested and working)
5. Computer on line (ready to enroll new Members)
6. The Event
 - a. Business/Casual Attire
 - b. Relaxed music
 - c. Light Snacks (no alcohol)
 - i. Chips
 - ii. Grapes
 - iii. Cookies
 - d. Have Fun!
7. Event Process
 - a. Start at 7:05 promptly
 - b. Host 5-7 min intro
 - i. Welcome
 - ii. Personal story
 - iii. New Vision
 1. Established 1993
 2. Debt Free
 3. Scottsdale AZ
 4. Over \$Billon in sales
 5. Over \$500 Million in Commissions
 - c. New venture 2004 - Vemma Nutrition Company
8. Play Reinvent Your Life DVD
9. After video intro Product Testimonials
 - a. Name
 - b. Where from
 - c. Health problems before started Vemma
 - d. Results from using Vemma
10. Host intros Guest Speaker (Host edifies Guest Speaker)
 - a. Name
 - b. Where from
 - c. Pin Rank with Vemma
11. Guest Speaker speaks
 - a. 5-7 minutes on personal story

- b. Guest speaker edifies Tom Alkazin
 - c. Play "Getting Paid" video
12. Guest Speaker
- a. Overview of System, Tools and Resources
 - b. Upline Support
 - c. Closes Meeting
 - d. Invites everyone to taste product
 - e. Enjoy Snacks
 - f. Ask questions after meeting (not during meeting)
13. End Event
- a. Place orders
 - b. Create "Frenzy" (1st to enroll goes on top of everyone else who enrolls)
 - c. Send Product/Tools home with new Enrollees
14. Book Next Meeting – "Let me help you start your Business"
- a. Most excited person hosts next meeting